## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## FORM 8-K

CURRENT REPORT
Pursuant to Section 13 or 15(d) of The Securities Exchange Act of 1934

Date of Report (date of earliest event reported): November 6, 2023

## Skyward Specialty Insurance Group, Inc.

(Exact name of registrant as specified in its charter)


Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

Title of each class
Common stock, par value \$0.01

Trading Symbol
SKWD

## Name of each exchange on which registered

 The Nasdaq Stock Market LLCIndicate by check mark whether the registrant is an emerging growth company as defined in Rule $12 \mathrm{~b}-2$ of the Exchange Act.
Emerging growth company X

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. o

## Item 2.02. Results of Operations and Financial Condition

On November 6, 2023, Skyward Specialty Insurance Group, Inc. (the "Company") issued a press release announcing the results of the Company's operations for the quarter and fiscal period ended September 30, 2023. The press release is furnished as Exhibit 99.1 to this Report and is hereby incorporated by reference in this Item 2.02.
As provided in General Instruction B. 2 of Form 8-K, the information and exhibits contained in this Form 8-K shall not be deemed to be "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, nor shall they be deemed to be incorporated by reference in any filing under the Securities Act of 1933, as amended, except as shall be expressly set forth by specific reference in such a filing.

## Item 9.01. Financial Statements and Exhibits

(d) Exhibits

## Description

Press Release dated November 6, 2023
Cover Page Interactive Data File (embedded within the Inline XBRL document)

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

## SKYWARD SPECIALTY INSURANCE GROUP, INC.

Date: November 6, 2023
/s/ Mark Haushill
Mark Haushill
Chief Financial Officer

## Skyward Specialty Insurance Group Reports Third Quarter 2023 Results

Houston, TX - November 6, 2023 - Skyward Specialty Insurance Group, Inc. (Nasdaq: SKWD) ("Skyward Specialty" or the "Company") today reported third quarter 2023 net income of $\$ 21.7$ million, or $\$ 0.57$ per diluted share, compared to a net loss of $\$ 2.4$ million, or $\$ 0.15$ per diluted share, for the same 2022 period. Net income for the first nine months of 2023 was $\$ 56.7$ million, or $\$ 1.50$ per diluted share, compared to $\$ 19.0$ million, or $\$ 0.58$ per diluted share for the same 2022 period.

Adjusted operating income ${ }^{(1)}$ for the third quarter of 2023 was $\$ 25.0$ million, or $\$ 0.65$ per diluted share, compared to $\$ 10.7$ million, or $\$ 0.33$ per diluted share, for the same 2022 period. Adjusted operating income ${ }^{(1)}$ for the first nine months of 2023 was $\$ 56.5$ million, or $\$ 1.49$ per diluted share, compared to $\$ 46.9$ million, or $\$ 1.44$ per diluted share, for the same 2022 period.
Highlights for the quarter included:

- Gross written premiums increased 31.6\%
- Underwriting income ${ }^{(1)}$ of $\$ 22.3$ million compared to $\$ 0.3$ million for the third quarter of 2022.
- Combined ratio of $90.2 \%$ compared to $99.8 \%$ for the third quarter of 2022.
- Current accident year non-cat loss and LAE ratio of $60.7 \%$ compared to $62.0 \%$ for the third quarter of 2022.
- Cat loss and LAE ratio of $0.4 \%$ compared to $2.8 \%$ for the third quarter of 2022.
- Annualized return on equity ${ }^{(1)}$ of $16.4 \%$ compared to (2.3)\% for the same 2022 period.
- Annualized return on tangible equity ${ }^{(1)}$ of $19.7 \%$ compared to (3.0)\% for the same 2022 period.
${ }^{(1)}$ See "Reconciliation of Non-GAAP Financial Measures"
Skyward Specialty CEO Andrew Robinson commented, "We continued to deliver exceptional underwriting results in the third quarter. We achieved a company best $90.2 \%$ combined ratio, grew gross written premiums over $30 \%$, and delivered a $16.4 \%$ annualized return on equity. This continues the impressive trend of reporting double-digit gross written premiums growth, a low 90's combined ratio inclusive of cats, and mid-teens annualized return on equity in every quarter as a public company. Our results demonstrate again our ability to execute at a high level and meet and exceed the key metrics that we set out. We have built a genuinely distinctive company and I strongly believe that our success, and our team's commitment to improve on that success, will continue."


## Results of Operations

Underwriting Results

| Premiums <br> (\$ in thousands) unaudited |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Three months ended September 30, |  |  |  |  | Nine months ended September 30, |  |  |  |  |
|  | 2023 |  | 2022 |  | \% | 2023 |  | 2022 |  | $\begin{gathered} \text { \% } \\ \text { Change } \end{gathered}$ |
|  |  |  | Change |  |  |  |  |  |
| Gross written premiums | \$ | 355,732 |  |  | \$ | 270,250 | 31.6\% | \$ | 1,138,224 | \$ | 879,119 | 29.5\% |
| Ceded written premiums | \$ | $(75,036)$ | \$ | $(98,795)$ | (24.0)\% | \$ | $(441,650)$ | \$ | $(383,532)$ | 15.2\% |
| Net retention |  | 78.9\% |  | 63.4\% | NM ${ }^{(1)}$ |  | 61.2\% |  | 56.4\% | NM ${ }^{(1)}$ |
| Net written premiums | \$ | 280,696 | \$ | 171,455 | 63.7 \% | \$ | 696,574 | \$ | 495,587 | 40.6\% |
| Net earned premiums | \$ | 227,033 | \$ | 158,048 | 43.6 \% | \$ | 604,211 | \$ | 445,851 | 35.5\% |

${ }^{(1)}$ Not meaningful

The increase in gross written premiums for the third quarter of 2023, when compared to the same 2022 period, was driven by double-digit premium growth from all eight of our underwriting divisions.

The increase in gross written premiums for the first nine months of 2023, when compared to the same 2022 periods, was driven by doubledigit premium growth from nearly all of our underwriting divisions.

During the third quarter and first nine months of 2023, the Company rescinded a quota share reinsurance contract, the impact of which increased net written premiums by $\$ 50.5$ million and net earned premiums by $\$ 13.1$ million, respectively, that had previously been ceded under the contract through the first six months of 2023.

| Combined Ratio (unaudited) | Three months ended September 30, |  | Nine months ended September 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2023 | 2022 | 2023 | 2022 |
| Non-cat loss and LAE ${ }^{(1)}$ | 60.7 \% | 62.0 \% | 60.9 \% | 62.8 \% |
| Cat loss and LAE ${ }^{(1)}$ | 0.4\% | 2.8 \% | 1.8\% | 1.0 \% |
| Prior accident year development - LPT ${ }^{(2)}$ | (0.1)\% | 5.9\% | (0.2)\% | 2.1\% |
| Loss Ratio | 61.0 \% | 70.7 \% | 62.5 \% | 65.9 \% |
| Net policy acquisition costs | 15.0 \% | 11.0 \% | 13.0 \% | 10.2 \% |
| Other operating and general expenses | 15.1 \% | 19.0 \% | 16.3 \% | 19.5 \% |
| Commission and fee income | (0.9)\% | (0.9)\% | (1.0)\% | (0.9)\% |
| Expense ratio | 29.2 \% | 29.1 \% | 28.3 \% | 28.8 \% |
| Combined ratio | 90.2 \% | 99.8 \% | 90.8 \% | 94.7 \% |
| Adjusted Underwriting Ratios |  |  |  |  |
| Adjusted loss ratio ${ }^{(2)}$ | 61.1 \% | 64.8 \% | 62.7 \% | 63.8 \% |
| Expense ratio | 29.2 \% | 29.1 \% | 28.3 \% | 28.8 \% |
| Adjusted combined ratio ${ }^{(2)}$ | 90.3 \% | 93.9 \% | 91.0 \% | 92.6 \% |
| ${ }^{(1)}$ Current accident year |  |  |  |  |

${ }^{(1)}$ Current accident year
${ }^{(2)}$ See "Reconciliation of Non-GAAP Financial Measures"

The loss ratio for the third quarter of 2023 improved 9.7 points when compared to the same 2022 period. The non-cat loss and LAE ratio improved 1.3 points when compared to the same 2022 period, primarily driven by the shift in the mix of business and continued run-off of exited business. Catastrophe losses only added 0.4 points to the current quarter loss ratio compared to the third quarter of 2022, which was impacted by 2.8 points of catastrophe losses from Hurricane Ian. The third quarter of 2022 was impacted by strengthening LPT reserves by $\$ 14.4$ million partially offset by reinsurance recoveries of $\$ 5.1$ million, which added 5.9 points to the 2022 loss ratio.
The loss ratio for the first nine months of 2023 improved 3.4 points when compared to the same 2022 period. The non-cat loss and LAE ratio improved 1.9 points when compared to the same 2022 period, primarily driven by the shift in the mix of business and continued run-off of exited business. Catastrophe losses from second and third quarter convective storms and first quarter wind and hail events, including tornadoes, added 1.8 points to the loss ratio compared to the first nine months of 2022, which was impacted by 1.0 point of catastrophe losses from Hurricane Ian. The loss ratio for the first nine months of 2022 included 2.1 points from the net impact of LPT reserve strengthening.
The expense ratios for the third quarter and first nine months of 2023 increased slightly and improved 0.5 points, respectively, when compared to the same 2022 periods. The increase in the net policy acquisition cost ratios for the third quarter and first nine months of 2023, when compared to the same 2022 periods, was primarily driven by the (i) shift in the mix of business, and (ii) impact of the cancellation of the quota share reinsurance contract. The improvement in the other operating and general expenses ratios for the third quarter and first nine months of 2023, when compared to the same 2022 periods, was primarily due to the increase in earned premiums.
The expense ratios for the third quarter and first nine months of 2023 exclude the impact of IPO related stock compensation and secondary offering expenses, which are reported in other expenses in our condensed consolidated statements of operations and comprehensive income (loss).

Investment Results

| Net Investment Income (Loss) |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ in thousands |  | onths en | ded | er 30, |  | nths end | d | ber 30, |
| (unaudited) |  |  |  |  |  |  |  | 22 |
| Short-term and money market investments | \$ | 3,148 | \$ | 496 | \$ | 8,070 | \$ | 631 |
| Core fixed income |  | 8,549 |  | 4,682 |  | 21,855 |  | 10,637 |
| Opportunistic fixed income |  | (47) |  | 632 |  | $(5,617)$ |  | 19,106 |
| Equities |  | 1,438 |  | 171 |  | 2,007 |  | 1,279 |
| Net investment income ${ }^{(1)}$ | \$ | 13,088 | \$ | 5,981 | \$ | 26,315 | \$ | 31,653 |
|  |  |  |  |  |  |  |  |  |
| Net unrealized (losses) gains on securities still held | \$ | $(6,391)$ | \$ | $(6,297)$ | \$ | 2,394 | \$ | $(26,180)$ |
| Net realized gains (losses) | \$ | 3,407 | \$ | $(1,008)$ | \$ | 934 | \$ | 63 |
| ${ }^{(1)}$ excludes income from operating cash for the third quarter and | ed S | 30, 2023 a | d 2 |  |  |  |  |  |

Net investment income for the third quarter and first nine months of 2023 increased $\$ 7.1$ million and decreased $\$ 5.3$ million, respectively, when compared to the same 2022 periods.
The increase in income from our core fixed income portfolio for the third quarter and first nine months of 2023 was due to (i) a larger asset base as we continued to increase our allocation to this part of our investment portfolio and (ii) a higher book yield of $4.2 \%$ at September 30, 2023 compared to $3.3 \%$ at September 30, 2022. The increase in income from short-term and money market investments for the third quarter and first nine months of 2023, when compared to the same 2022 periods, was due to a larger asset base and higher investment yields when compared to the same 2022 periods. The opportunistic fixed income portfolio was impacted by a decline in the fair value of limited partnership investments for the third quarter and first nine months of 2023 when compared to the same 2022 periods.

## Stockholders' Equity

Stockholders' equity was $\$ 535.4$ million at September 30, 2023 which represents an increase of $2.4 \%$ when compared to stockholders' equity of $\$ 522.7$ million at June 30, 2023. The increase in stockholders' equity was primarily due to net income.

## Conference Call

At 8 a.m. central time tomorrow, November 7, 2023, Skyward Specialty management will hold a conference call to discuss quarterly results with insurance industry analysts. Interested parties may listen to the discussion at investors.skywardinsurance.com under Events \& Presentations. Additionally, investors can access the earnings call via conference call by registering via the conference link. Users will receive dial-in information and a unique PIN to join the call upon registering.

## Non-GAAP Financial Measures

This release contains certain financial measures and ratios that are not required by, or presented in accordance with, generally accepted accounting principles in the United States ("GAAP"). We refer to these measures as "non-GAAP financial measures." We use these nonGAAP financial measures when planning, monitoring, and evaluating our performance.

We have chosen to exclude the net impact of the Loss Portfolio Transfer ("LPT"), all development on reserves fully or partially covered by the LPT and amortization of deferred gains associated with recoveries of prior LPT reserve strengthening in certain non-GAAP metrics, where noted, as the business subject to the LPT is not representative of our continuing business strategy. The business subject to the LPT is primarily related to policy years 2017 and prior, was generated and managed under prior leadership, and has either been exited or substantially repositioned during the reevaluation of our portfolio. We consider these non-GAAP financial measures to be useful metrics for our management and investors to facilitate operating performance comparisons from period to period. While we believe that these nonGAAP financial measures are useful in evaluating our business, this information should be considered supplemental in nature and is not meant to be a substitute for revenue or net income, in each case as recognized in accordance with GAAP. In addition, other companies, including companies in our industry, may calculate such measures differently, which reduces their usefulness as comparative measures. For more information regarding these non-GAAP financial measures and a reconciliation of such measures to comparable GAAP financial measures, see the section entitled "Reconciliation of Non-GAAP Financial Measures."

## About Skyward Specialty Insurance Group, Inc.

Skyward Specialty is a rapidly growing and innovative specialty insurance company, delivering commercial property and casualty products and solutions on a non-admitted and admitted basis. The Company operates through eight underwriting divisions - Accident \& Health, Captives, Global Property \& Agriculture, Industry Solutions, Professional Lines, Programs, Surety and Transactional E\&S. SKWD stock is traded on the Nasdaq Global Select Market, which represents the top fourth of all Nasdaq listed companies.

Skyward Specialty's subsidiary insurance companies consist of Houston Specialty Insurance Company, Imperium Insurance Company, Great Midwest Insurance Company, and Oklahoma Specialty Insurance Company. These insurance companies are rated A- (Excellent) with positive outlook by A.M. Best Company. Additional information about Skyward Specialty can be found on our website at www.skywardinsurance.com

## Forward-Looking Statements

Except for historical information, all other information in this news release consists of forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. The forward-looking statements are typically, but not always, identified through use of the words "believe," "expect," "enable," "may," "will," "could," "intends," "estimate," "anticipate," "plan," "predict," "probable," "potential," "possible," "should," "continue," and other words of similar meaning. These forward-looking statements are subject to risks and uncertainties that could cause actual results to differ materially from those projected, anticipated or implied. The most significant of these uncertainties are described in Skyward Specialty's Form 10-K, and include (but are not limited to) legislative changes at both the state and federal level, state and federal regulatory rule making promulgations and adjudications, class action litigation involving the insurance industry and judicial decisions affecting claims, policy coverages and the general costs of doing business, the potential loss of key members of our management team or key employees and our ability to attract and retain personnel, the impact of competition on products and pricing, inflation in the costs of the products and services insurance pays for, product development, geographic spread of risk, weather and weatherrelated events, other types of catastrophic events, our ability to obtain reinsurance coverage at prices and on terms that allow us to transfer risk and adequately protect our company against financial loss, and losses resulting from reinsurance counterparties failing to pay us on reinsurance claims. These forward-looking statements speak only as of the date of this release and the Company does not undertake any obligation to update or revise any forward-looking information to reflect changes in assumptions, the occurrence of unanticipated events, or otherwise.

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## or

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## Consolidated Balance Sheets

| (unaudited) | September 30, 2023 |  | December 31, 2022 |  |
| :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |
| Investments: |  |  |  |  |
| Fixed maturity securities, available-for-sale, at fair value (amortized cost of \$942,841 and \$662,616, respectively) | \$ | 874,864 | \$ | 607,572 |
| Fixed maturity securities, held-to-maturity, at amortized cost (net of allowance for credit losses of \$320 as of September 30, 2023) |  | 44,437 |  | 52,467 |
| Equity securities, at fair value |  | 107,387 |  | 120,169 |
| Mortgage loans (at fair value as of September 30, 2023; at amortized cost as of December 31, 2022) |  | 59,318 |  | 51,859 |
| Other long-term investments |  | 115,823 |  | 129,142 |
| Short-term investments, at fair value |  | 194,049 |  | 121,158 |
| Total investments |  | 1,395,878 |  | 1,082,367 |
| Cash and cash equivalents |  | 53,730 |  | 45,438 |
| Restricted cash |  | 49,536 |  | 79,573 |
| Premiums receivable, net |  | 211,940 |  | 139,215 |
| Reinsurance recoverables, net |  | 615,675 |  | 581,359 |
| Ceded unearned premium |  | 218,784 |  | 157,645 |
| Deferred policy acquisition costs |  | 99,255 |  | 68,938 |
| Deferred income taxes |  | 35,006 |  | 36,188 |
| Goodwill and intangible assets, net |  | 88,808 |  | 89,870 |
| Other assets |  | 82,083 |  | 82,846 |
| Total assets | \$ | 2,850,695 | \$ | 2,363,439 |
| Liabilities and stockholders' equity |  |  |  |  |
| Liabilities: |  |  |  |  |
| Reserves for losses and loss adjustment expenses | \$ | 1,268,711 | \$ | 1,141,757 |
| Unearned premiums |  | 596,011 |  | 442,509 |
| Deferred ceding commission |  | 41,704 |  | 29,849 |
| Reinsurance and premium payables |  | 161,832 |  | 113,696 |
| Funds held for others |  | 53,963 |  | 36,858 |
| Accounts payable and accrued liabilities |  | 64,407 |  | 48,499 |
| Notes payable |  | 50,000 |  | 50,000 |
| Subordinated debt, net of debt issuance costs |  | 78,670 |  | 78,609 |
| Total liabilities |  | 2,315,298 |  | 1,941,777 |
| Stockholders' equity |  |  |  |  |
| Series A preferred stock, \$0.01 par value; 10,000,000 and 2,000,000 shares authorized, 0 and 1,969,660 shares issued and outstanding, respectively |  | - |  | 20 |
| Common stock, $\$ 0.01$ par value, 500,000,000 and 168,000,000 shares authorized, 37,677,521 and $16,832,955$ shares issued, respectively |  | 377 |  | 168 |
| Treasury stock, \$0.01 par value, 0 and 233,289 shares, respectively |  | - |  | (2) |
| Additional paid-in capital |  | 645,292 |  | 577,289 |
| Stock notes receivable |  | $(5,625)$ |  | $(6,911)$ |
| Accumulated other comprehensive loss |  | $(53,673)$ |  | $(43,485)$ |
| Accumulated deficit |  | $(50,974)$ |  | $(105,417)$ |
| Total stockholders' equity |  | 535,397 |  | 421,662 |
| Total liabilities and stockholders' equity | \$ | 2,850,695 | \$ | 2,363,439 |


| Condensed Consolidated Statements of Operations and Comprehensive Income (Loss) |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (\$ in thousands, except share and per share amounts) (unaudited) | Three months ended September 30, |  |  |  | Nine months ended September 30, |  |  |  |
|  | 2023 |  | 2022 |  | 2023 |  | 2022 |  |
| Revenues: |  |  |  |  |  |  |  |  |
| Net earned premiums | \$ | 227,033 | \$ | 158,048 | \$ | 604,211 | \$ | 445,851 |
| Commission and fee income |  | 2,085 |  | 1,362 |  | 5,817 |  | 3,652 |
| Net investment income |  | 13,089 |  | 5,988 |  | 26,318 |  | 31,667 |
| Net investment (losses) gains |  | $(2,984)$ |  | $(7,305)$ |  | 3,328 |  | $(26,117)$ |
| Total revenues |  | 239,223 |  | 158,093 |  | 639,674 |  | 455,053 |
| Expenses: |  |  |  |  |  |  |  |  |
| Losses and loss adjustment expenses |  | 138,536 |  | 111,746 |  | 377,841 |  | 293,536 |
| Underwriting, acquisition and insurance expenses |  | 68,315 |  | 47,340 |  | 176,653 |  | 132,258 |
| Interest expense |  | 2,632 |  | 1,738 |  | 7,250 |  | 4,280 |
| Amortization expense |  | 463 |  | 387 |  | 1,336 |  | 1,160 |
| Other expenses |  | 1,482 |  | - |  | 4,061 |  | - |
| Total expenses |  | 211,428 |  | 161,211 |  | 567,141 |  | 431,234 |
| Income (loss) before income taxes |  | 27,795 |  | $(3,118)$ |  | 72,533 |  | 23,819 |
| Income tax expense (benefit) |  | 6,084 |  | (719) |  | 15,814 |  | 4,842 |
| Net income (loss) |  | 21,711 |  | $(2,399)$ |  | 56,719 |  | 18,977 |
| Net income attributable to participating securities |  | - |  | - |  | 1,492 |  | 9,124 |
| Net income (loss) attributable to common stockholders | \$ | 21,711 | \$ | $(2,399)$ | \$ | 55,227 | \$ | 9,853 |
| Comprehensive income (loss): |  |  |  |  |  |  |  |  |
| Net income (loss) | \$ | 21,711 | \$ | $(2,399)$ | \$ | 56,719 | \$ | 18,977 |
| Other comprehensive loss: |  |  |  |  |  |  |  |  |
| Unrealized gains and losses on investments: |  |  |  |  |  |  |  |  |
| Net change in unrealized losses on investments, net of tax |  | $(8,722)$ |  | $(17,806)$ |  | $(5,309)$ |  | $(49,308)$ |
| Reclassification adjustment for (losses) gains on securities no longer held, net of tax |  | $(3,667)$ |  | 31 |  | $(4,879)$ |  | 362 |
| Total other comprehensive loss |  | $(12,389)$ |  | $(17,775)$ |  | $(10,188)$ |  | $(48,946)$ |
| Comprehensive income (loss) | \$ | 9,322 | \$ | $(20,174)$ | \$ | 46,531 | \$ | $(29,969)$ |



[^0]Adjusted operating income (loss) - We define adjusted operating income (loss) as net income (loss) excluding the impact of certain items that may not be indicative of underlying business trends, operating results, or future outlook, net of tax impact. We use adjusted operating income as an internal performance measure in the management of our operations because we believe it gives our management and other users of our financial information useful insight into our results of operations and our underlying business performance. Adjusted operating income (loss) should not be viewed as a substitute for net income (loss) calculated in accordance with GAAP, and other companies may define adjusted operating income differently.

| (\$ in thousands) (unaudited) | Three months ended September 30, |  |  |  |  |  |  |  | Nine months ended September 30, |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2023 |  |  |  | 2022 |  |  |  | 2023 |  |  |  | 2022 |  |  |  |
|  | Pre-tax |  | After-tax |  | Pre-tax |  | After-tax |  | Pre-tax |  | After-tax |  | Pre-tax |  | After-tax |  |
| Income (loss) as reported | \$ | 27,795 | \$ | 21,711 | \$ | $(3,118)$ | \$ | $(2,399)$ | \$ | 72,533 | \$ | 56,719 | \$ | 23,819 | \$ | 18,977 |
| Add: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Other expenses |  | 1,482 |  | 1,171 |  | - |  | - |  | 4,061 |  | 3,208 |  | - |  | - |
| Less: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net impact of loss portfolio transfer |  | 266 |  | 210 |  | $(9,271)$ |  | $(7,324)$ |  | 970 |  | 766 |  | $(9,271)$ |  | $(7,324)$ |
| Net investment (losses) gains |  | $(2,984)$ |  | $(2,357)$ |  | $(7,305)$ |  | $(5,771)$ |  | 3,328 |  | 2,629 |  | $(26,117)$ |  | $(20,633)$ |
| Adjusted operating income | \$ | 31,995 | \$ | 25,029 | \$ | 13,458 | \$ | 10,696 | \$ | 72,296 | \$ | 56,532 | \$ | 59,207 | \$ | 46,934 |

Underwriting income (loss) - We define underwriting income (loss) as income (loss) before income taxes excluding net investment income, net investment gains (losses), impairment charges, interest expense, amortization expense and other income and expenses. Underwriting income (loss) represents the pre-tax profitability of our underwriting operations and allows us to evaluate our underwriting performance without regard to investment income. We use this metric as we believe it gives our management and other users of our financial information useful insight into our underlying business performance. Underwriting income (loss) should not be viewed as a substitute for pre-tax income (loss) calculated in accordance with GAAP, and other companies may define underwriting income (loss) differently.

| (\$ in thousands) <br> (unaudited) | Three months ended September 30, |  |  |  | Nine months ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2023 |  | 2022 |  | 2023 |  | 2022 |  |
| Income (loss) before federal income tax expense (benefit) | \$ | 27,795 | \$ | $(3,118)$ | \$ | 72,533 | \$ | 23,819 |
| Add: |  |  |  |  |  |  |  |  |
| Interest expense |  | 2,632 |  | 1,738 |  | 7,250 |  | 4,280 |
| Amortization expense |  | 463 |  | 387 |  | 1,336 |  | 1,160 |
| Other expenses |  | 1,482 |  | - |  | 4,061 |  | - |
| Less: |  |  |  |  |  |  |  |  |
| Net investment income |  | 13,089 |  | 5,988 |  | 26,318 |  | 31,667 |
| Net investment (losses) gains |  | $(2,984)$ |  | $(7,305)$ |  | 3,328 |  | $(26,117)$ |
| Underwriting income | \$ | 22,267 | \$ | 324 | \$ | 55,534 | \$ | 23,709 |

## Skyward Specialty Insurance Group, Inc. Reconciliation of Non-GAAP Financial Measures

Adjusted Loss Ratio / Adjusted Combined Ratio - We define adjusted loss ratio and adjusted combined ratio as the corresponding ratio (calculated in accordance with GAAP), excluding losses and LAE related to the LPT and all development on reserves fully or partially covered by the LPT and amortization of deferred gains associated with recoveries of prior LPT reserve strengthening. We use these adjusted ratios as internal performance measures in the management of our operations because we believe they give our management and other users of our financial information useful insight into our results of operations and our underlying business performance. Our adjusted loss ratio and adjusted combined ratio should not be viewed as substitutes for our loss ratio and combined ratio, respectively.

| (\$ in thousands) (unaudited) | Three months ended September 30, |  |  |  | Nine months ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2023 |  | 2022 |  | 2023 |  | 2022 |  |
| Net earned premiums | \$ | 227,033 | \$ | 158,048 | \$ | 604,211 | \$ | 445,851 |
| Losses and LAE |  | 138,536 |  | 111,746 |  | 377,841 |  | 293,536 |
| Pre-tax net impact of loss portfolio transfer |  | (266) |  | 9,271 |  | (970) |  | 9,271 |
| Adjusted losses and LAE | \$ | 138,802 | \$ | 102,475 | \$ | 378,811 | \$ | 284,265 |
| Loss ratio |  | 61.0 \% |  | 70.7\% |  | 62.5 \% |  | 65.9 \% |
| Net impact of LPT |  | (0.1)\% |  | 5.9\% |  | (0.2)\% |  | 2.1\% |
| Adjusted Loss Ratio |  | 61.1 \% |  | 64.8 \% |  | 62.7 \% |  | 63.8 \% |
|  |  |  |  |  |  |  |  |  |
| Combined ratio |  | 90.2 \% |  | 99.8 \% |  | 90.8 \% |  | 94.7 \% |
| Net impact of LPT |  | (0.1)\% |  | 5.9\% |  | (0.2)\% |  | 2.1\% |
| Adjusted Combined Ratio |  | 90.3 \% |  | 93.9 \% |  | 91.0 \% |  | 92.6 \% |

Tangible Stockholders' Equity - We define tangible stockholders’ equity as stockholders' equity less goodwill and intangible assets. Our definition of tangible stockholders' equity may not be comparable to that of other companies and should not be viewed as a substitute for stockholders' equity calculated in accordance with GAAP. We use tangible stockholders' equity internally to evaluate the strength of our balance sheet and to compare returns relative to this measure.

| (\$ in thousands) | September 30 |  |  |  | $\begin{gathered} \hline \text { December } 31 \\ 2022 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (unaudited) | 2023 |  | 2022 |  |  |  |
| Stockholders' equity | \$ | 535,397 | \$ | 399,817 | \$ | 421,662 |
| Less: Goodwill and intangible assets |  | 88,808 |  | 90,237 |  | 89,870 |
| Tangible stockholders' equity | \$ | 446,589 | \$ | 309,580 | \$ | 331,792 |


[^0]:    ${ }^{(1)}$ Annualized ROE is net income expressed on an annualized basis as a percentage of average beginning and ending stockholders' equity during the period
    ${ }^{(2)}$ Annualized adjusted ROE is adjusted operating income expressed on an annualized basis as a percentage of average beginning and ending stockholders' equity during the period
    ${ }^{(3)}$ Annualized ROTE is net income expressed on an annualized basis as a percentage of average beginning and ending tangible stockholders' equity during the period
    ${ }^{(4)}$ Annualized adjusted ROTE is adjusted operating income expressed on an annualized basis as a percentage of average beginning and ending tangible stockholders' equity during the period

